

BEERY & ELSNER LLP

ATTORNEYS AT LAW

SUITE 250
1750 SW HARBOR WAY
PORTLAND, OREGON 97201-5164

TELEPHONE (503) 226-7191
FACSIMILE (503) 226-2348

January 6, 1998

Mayor and City Council
City of Lafayette
486 Third Street
PO Box 55
Lafayette, OR 97127

RE: City Attorney Services

Dear Mayor and Council:

The law firm of Beery and Elsner LLP is pleased to offer its services to act as City Attorney for Lafayette.

We believe Council and staff are well acquainted with the quality and responsiveness of legal services provided by both principals of this new firm. We intend to offer that same high level of quality and dedication as City Attorneys in our new firm.

As you are aware, we left O'Donnell Ramis to start our own firm, our sole business objective being the provision of outstanding legal services to Oregon local government. We believe this concentration will serve the interests of our public clients, assure them of legal counsel that is well versed in all aspects of municipal law, is well connected within the local government community and is therefore able to provide a high quality of representation in all matters coming before and affecting the City's interests.

We recognize that as this transition is coming in the middle of the City's budget and fiscal calendar, alterations in rates could be problematic; to that end, we are willing to provide city attorney services at the rates the City is currently paying at least through the end of the current fiscal year.

Both of us are willing to provide you with a detailed written proposal should that be deemed necessary. That proposal would outline the qualifications of the firm's principals and staff, our proposed rates and other counsel with whom we will associate should the needs of the City require.

NOTED

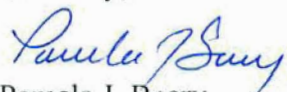
1/9/98

R. S. WILLOUGHBY

Honorable Mayor and Council
City of Lafayette
January 6, 1998
Page Two

We believe the Beery and Elsner firm is uniquely qualified to represent the City of Lafayette and is ready to provide the City with a superior level of service and responsiveness. As always, we sincerely appreciate your consideration of this unique new firm.

Sincerely,


Pamela J. Beery


Paul C. Elsner

c. Bob Willoughby, City Administrator

